

# New Strategy Execution

February 2024



# About us



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# The Management Board of Medicalgorithmics S.A.



**MACIEJ GAMROT**

CFO at Medicalgorithmics S.A.  
CFO at Kardiolytics Inc.

Previously:  
PwC, EY, Agora, Platige Image,  
Audioteka, Dobroplast Fabryka Okien /  
Arbonia AG

Education:  
University of Lodz; ACCA, CIA

CFO of Medicalgorithmics since 2021.



**JAROSŁAW JERZAKOWSKI**

COO, Member of the Management  
Board at Medicalgorithmics S.A.

Previously:  
Konica Minolta Business Solutions, Adrem  
Software

Education:  
Cracow University of Economics - International  
Trade and International Business;  
University of Mannheim - EMBS  
19 years of experience in IT industry incl. 11  
years of experience in med-tech.

With Medicalgorithmics since 2013 as Director  
of International Business Development and  
Chief Commercial Officer.



**PRZEMYSŁAW TADLA**

CTO, Member of the Management  
Board at Medicalgorithmics S.A.  
CEO at Kardiolytics Inc.

Previously:  
Biometryks LLC, Medicalgorithmics, UL  
International

Education:  
Poznan University of Technology - Faculty of  
Computing Science and Management  
25 years of professional experience, including over  
15 years of experience in the med-tech industry.

From 2013 to 2021 at Medicalgorithmics as  
Director of Strategy and later as Chief Operating  
Officer.

# Medicalgorithmics in numbers

The company was founded in

**2005**

**8 k**

Physicians is actively  
using our products

**767 k**

Diagnostic reports generated  
by our software in 2022

We employ

**120+**

RnD engineers

Our products are used by

**170 k**

patients

Customers in

**22**

countries

# Strategy

04



# Group Strategy 2023 - 2026



Business Model: Utilize a flexible approach to offer proprietary PocketECG AI software and hardware on a non-exclusive basis or as standalone products.



Integrate proprietary software seamlessly with third-party devices for enhanced cardiac diagnostics.



Development of modern software, AI/ML algorithms, and cloud-based solutions for the healthcare sector.



VCAST Development: Progressing with new VCAST cardiac imaging software, anticipating CE/MDR EU approval in 2024, FDA certification to follow.



Research: Engage in scientific research to advance the frontiers of medical technology.



Drive organic growth and forge strategic business and technological partnerships.

A leading global provider of non-invasive cardiac diagnostic technology, delivering specialized software for medical data analysis, AI/ML algorithms, and software compatible with third-party ECG monitoring products, ensuring a device-agnostic system.

Currently  
**2023**

The future vision  
**2026**

# Business Growth

A hand in a dark suit jacket and blue tie points towards a glowing white arrow that points upwards and to the right. The arrow is set against a digital background featuring a grid, a bar chart, and a line graph. The line graph shows a sharp upward trend, with a bright green light at the tip of the arrow. In the bottom right corner, there is a small dashboard with a legend and a bar chart. The legend lists several metrics: EVOLUTION, METRIC, ACTUAL VS TARGET, REVENUE, PROFIT, ON-TIME DELIVERY, AVG. ORDER SIZE, NEW CUSTOMERS, MARKET SHARE, and CUSTOMERS SATISFACTIONS. The bar chart below the legend shows a series of vertical bars of varying heights.



# Our presence in markets with high reimbursement

Active in 22 markets. Targeting 500 000 patients a year by end of 2025.

## UK

Population with AF\*: 1,73 mln<sup>1</sup>  
Reimbursement: €215

## United States

Population with AF: 6 mln  
Reimbursement: \$35 - \$804

## SWEDEN

Population with AF: 305 tys.<sup>2</sup>  
Reimbursement: €137 - €317

## CANADA

Population with AF: 350 tys.<sup>3</sup>  
Reimbursement: €50 - €277

## DENMARK

Population with AF: 178 tys.<sup>4</sup>  
Reimbursement: €83 - €120

## UEA

Population with AF: 180 tys.<sup>5</sup>  
Reimbursement: €75 - €745

## AUSTRALIA

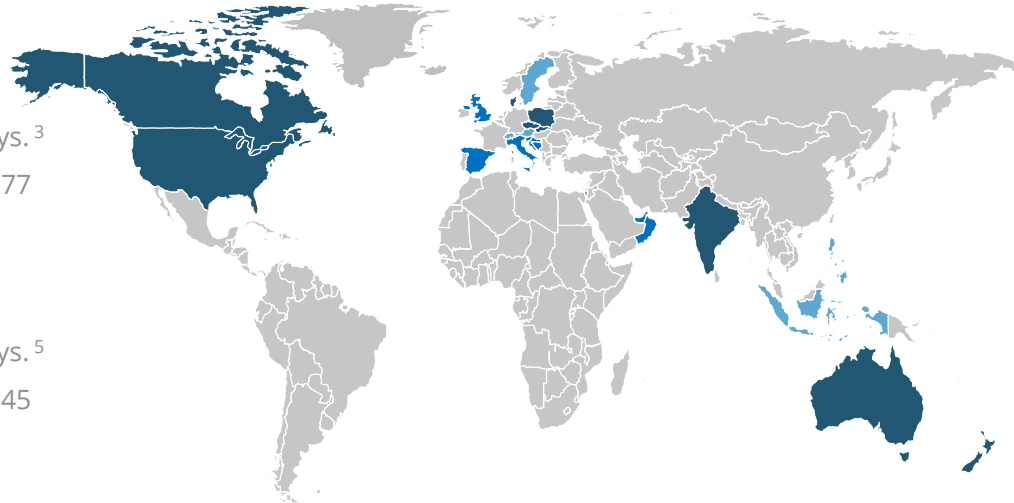
Population with AF: : 178 tys.  
Reimbursement: €85

## ISRAEL

Population with AF: 180 tys.<sup>7</sup>  
Reimbursement: €120 - €163

## SWITZERLAND

Population with AF: 0,94 tys.<sup>8</sup>  
Reimbursement: €182 - €203



■ active and performing countries

■ markets we have recently entered

■ market penetration space

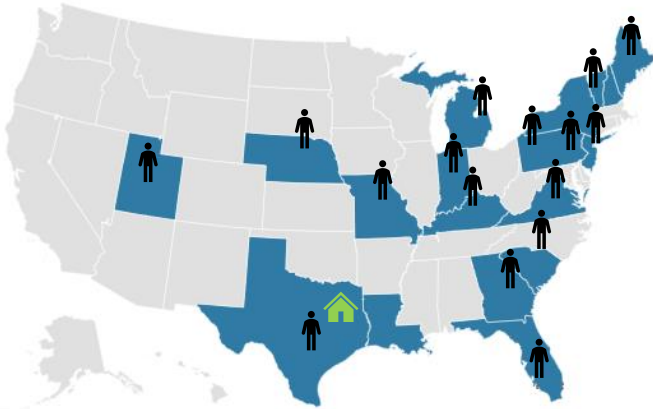
\*AF (atrial fibrillation)

# USA strategy execution

*Increasing market penetration and seeking for profitable business with multiple distributors and richer offering.*

## BEFORE:

**An exclusive agreement with one partner (IDTF) and one product.**

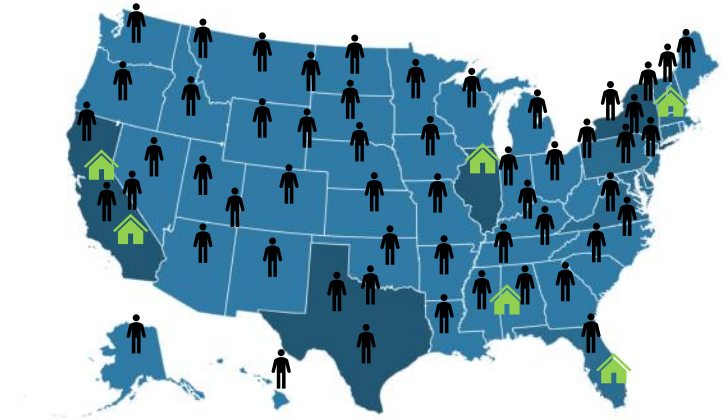


- An exclusivity agreement with one partner limited expansion and dynamic business growth.
- A small number of sales forces and lack of full territorial coverage.
- Limited product offer: PocketECG and nothing more.



## NOW:

**Collaboration with multiple partners and a wider product portfolio (AI) = growth & diversification.**



- **Targeted 115 IDTFs.**
- Already **contracted 3 IDTFs**. All launched and working.
- Successful integrations and desired offer attracts a lot of interest.
- **Sales pipeline full of opportunities** with **7 advanced sales projects** progressing to contract negotiations.



IDTFs



Salesforce

# OUS strategy execution

Focus with the new strategy on current OUS markets and new countries with the highest growth potential

## NORTH AMERICA

### Canada

#### Achievements

- Successfully conducted **transition of PocketECG 3 devices to PocketECG 4** resulting in a 4 year sales contract.
- Successful **integration with third party patch of Canadian partner** enabled further growth of patients data being processed by MDG software and AI resulting in additional revenue generation.

#### Opportunities

- Our Canadian partner acquisition by ELNA Medical Group - a much larger national player, enables **further growth in Canada** beyond originally targeted Ontario province.
- Commercialization of already integrated **Myant technology** enabling additional growth in Canada and beyond.

## EMEA

### UK, Switzerland, Austria, Sweden, Denmark, Israel

#### Achievements

- Successfully executed **transition of PocketECG 3 devices to PocketECG 4** assuring business continuity with existing and new partners.
- Signed **global contract with Bittium** enabling revenue from our software sales to existing and new Bittium customers.
- Signed **distribution contract with Livetec** for **kardiobeat.ai patch** devices enabling additional revenue from wearable sales.

#### Opportunities

- Revenue growth from existing partners due to **stronger product portfolio**.
- **Leveraging existing technology and sales partnerships** to grow business.
- Targeting new partnerships in EMEA for **sales and technology collaborations**.
- Netherlands, Portugal, Kingdom of Saudi Arabia

## APAC

### Australia, India, Philippines, Indonesia

#### Achievements

- In the process of executing **transition of PocketECG 3 devices to PocketECG 4** assuring business continuity with key partner in Australia.
- **Started commercialization in Philippines.**
- **Launched kardiobeat.ai patch sales in India**

#### Opportunities

- Our Australian partner has sold its telecardiology business to a **large global player** creating an opportunity for MDG for **stronger partnership and more aggressive business expansion** in APAC and beyond.
- Targeting new partnerships in APAC for **sales and technology collaborations**.
- Thailand, Malaysia, Taiwan, Vietnam, HK

# Clinical Trials - a new high margin business for Medicalgorithmics

Cardiac safety studies require near real time AF monitoring technology and reporting service

GOAL-HF-01

**Heart Failure Drug**

Randomized double - blinded, placebo - controlled

**16 sites** in 4 countries (Swe, UK, NL, IT)

Top Hospitals



WORLDWIDE  
CLINICAL TRIALS

**AnaCardio**  
**CLARIO.**

OATD-01-C-03

**Idiopathic Pulmonary Fibrosis**

Randomized double - blinded, placebo - controlled

**19 sites** in 7 countries (US, UK, EU)

Treatment of **sarcoi**osis

molecure

SIMBEC ORION  
GROUP

November - 2022



Present - 2024

DETECT- POAF

**Risk of Postoperative Afib after  
Cardiac Surgery**

SAFE

**Surgical Ablation of Atrial Fibrillation**

16 countries, 2000 patients





## Summary



We are progressing in **achieving independence from our hardware** by offering integration of existing software and artificial intelligence algorithms in the global market. **Successful integrations with 3rd party HW and software. Global contracts with Livetec and Bittium.**



We **operate non-exclusively in the USA**, opening up to **collaboration with numerous entities** and aiming for **better market penetration**.

**Delivered 3 new contracts with IDTFs in the US and several in negotiations.**



We leverage our technology, its integrations capabilities and superior clinical value to engage in international **clinical trials projects** creating new revenue streams.

**Contracted and ongoing 2 clinical trials projects** and 2 new in preparation.



# 04 Technology

# A leader in medical technology

## AI/ML Algorithms

Research is being conducted on new algorithms for automatic analysis of ECG and CT data

## Cloud Platforms

Currently, work is underway on a proprietary platform for ECG data analysis and a platform for CT data analysis

## Medical software

The company offers and continuously improves software used in monitoring centers and hospitals

## Colaboration with other MedTech companies

Active collaboration with other companies is carried out to jointly develop new medical products



# Scientific research

Scientific research has always been an integral part of the company's research and development activities. Since November 2022, Dr. Linda Johnson, a professor at Lund University, has taken over the supervision of clinical research work conducted in the company.

## > **Atrial Fibrillation Prediction**

Project coordinated by Dr. Sanjeev Bhavnani, conducted by Scripps Clinic & Research Foundation, and supported by BMS (Bristol-Myers Squibb)

**Main objective:** Utilizing deep learning methods for precise prediction of atrial fibrillation morphology.

## > **Monitoring after CABG Procedure**

Project led by Dr. Michael DiMaio, conducted by Cardiothoracic Surgical Trials Network in collaboration with the American College of Cardiology

**Main objective:** Determining the incidence of postoperative atrial fibrillation (POAF) 30 days after coronary artery bypass grafting (CABG) using continuous mobile cardiac telemetry.

## > **Monitoring after TAVI**

Project coordinated by Dr. Madhu K. Natarajan, conducted by PHRI (Population Health Research Institute, Hamilton Health Sciences)

**Main objective:** Remote monitoring of ECG to reduce complications following transcatheter aortic valve implantation (TAVI).

## > **Alternative to ILR Implantation**

Project coordinated by Dr. Andrea Russo (President of the Heart Rhythm Society), conducted by CUHC (Cooper University Health Care)

**Main objective:** Comparing implantable loop recorders (ILRs) and mobile telemetry monitoring for detecting silent atrial rhythm disorders in patients with cryptogenic stroke.





# NEW product portfolio for the **WHOLE** cardiology department

Fully leveraging the know-how of combined MDG+KL allows rapid product portfolio expansion

December 2022

February 2024



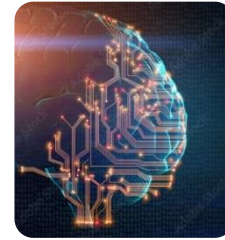
PocketECG Arrhythmia Diagnostics System



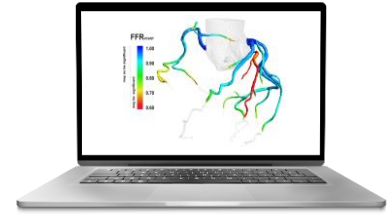
DMS Patch



Bittium Faros Patch



DeepRhythmAI algorithms



VCAST



Rhythm Express by VivaQuant



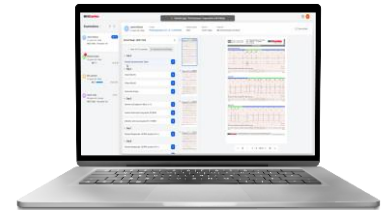
Myant Skiin



New integration tools



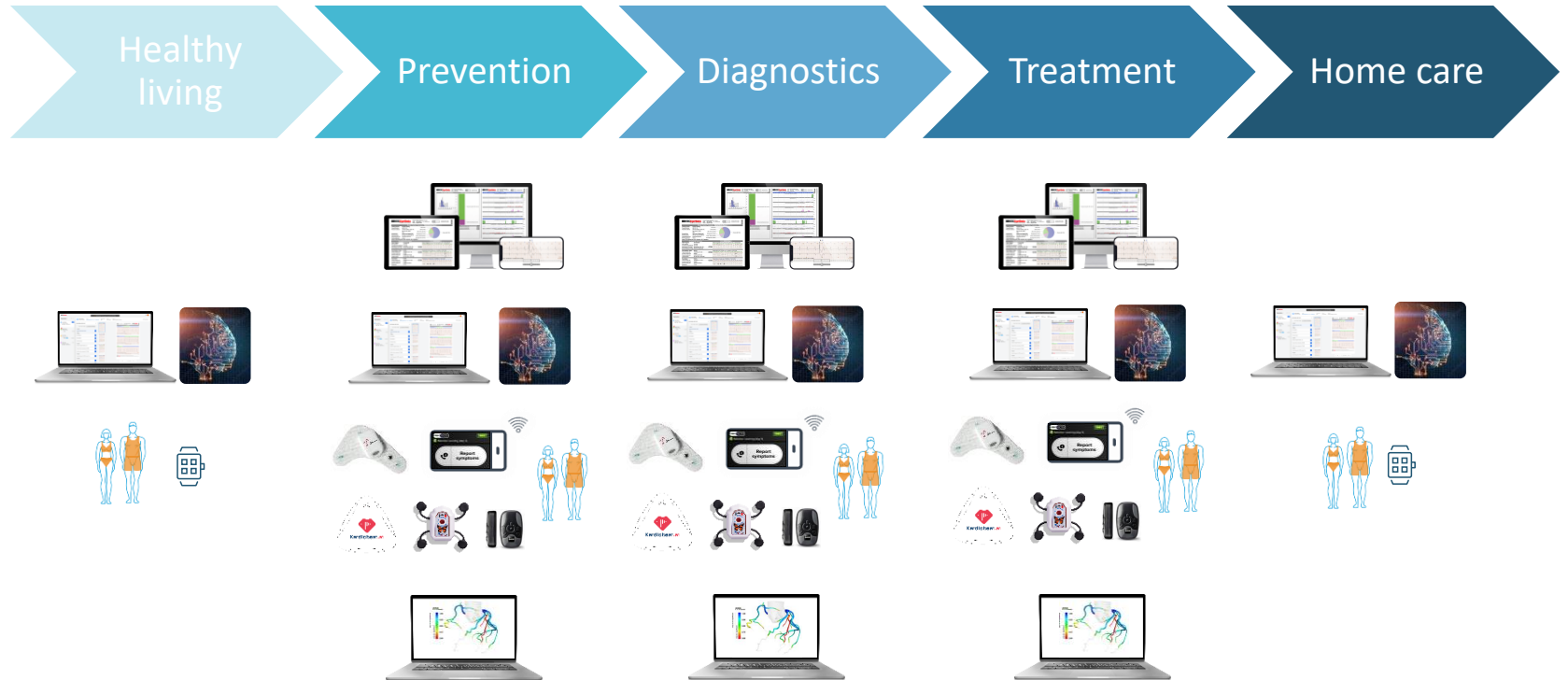
Kardiobeat.ai Patch



DeepRhythm Platform

# NEW product portfolio for the **WHOLE** cardiology department

Fully leveraging the know-how of combined MDG+KL will by 2025 create a portfolio of technologies covering all stages of the cardiac patient journey



# ECG analysis software

The **PC Client** software is a state-of-the-art solution for cardiac diagnostics utilized by monitoring centers and hospitals from 22 countries in their daily practice



The PC Client software by Medicalgorithmics is a powerful and innovative tool for cardiac monitoring and analysis. Some of the key advantages of this software are:

- It **integrates seamlessly with various wearable ECG monitoring devices**, such as PocketECG, Kardiobeat.ai, DMS and Bittium Faros, to provide continuous and accurate ECG data
- It **incorporates advanced AI algorithms**, to automatically detect and classify 26 types of arrhythmias with high accuracy and reliability
- It **enables** remote screening and monitoring services, allowing **physicians** to access and review ECG data anytime and anywhere, and **to make informed decisions** for diagnosis and treatment
- It **streamlines workflows and reduces costs**, by providing user-friendly interfaces, customizable reports, and automated alerts.

# DeepRhythmAI Algorithms

Medicalgorithmics possesses a unique ECG database comprising over 2.5 billion recorded and verified heartbeats that have been annotated and corrected by certified medical specialists, who have dedicated 450,000 work hours to annotating the data. Such a vast amount of data enables ground-breaking research on AI/ML algorithms on a global scale.



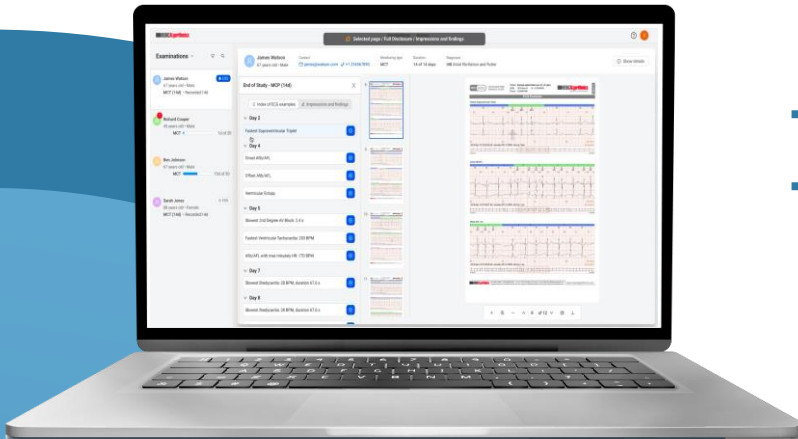
DeepRhythmAI (DRAI) is a new revolutionary technology for heart rhythm analysis. The product received FDA approval in 2022. DRAI is an algorithm that utilizes deep learning techniques to accurately and rapidly analyze electrocardiograms (ECGs) for identifying abnormal heart rhythms.

- DRAI is a set of **AI algorithms for autonomous ECG analysis**
- DRAI **can analyze multichannel ECG** data from various biosensors, such as **Holter, Event, and Mobile Cardiac Telemetry** devices
- DRAI uses deep learning techniques to **automatically detect and classify arrhythmias** with **high accuracy and reliability**
- **DRAI can** provide analysis results for very long ECG recordings in minutes, which can **significantly speed up the diagnosis process** and treat abnormal heart rhythms
- DRAI has been approved by the FDA as **one of the few AI-enabled medical devices for ECG analysis**

# DeepRhythm Platform

The Deep Rhythm Platform is a new generation of the PC Client software by Medicalgorithmics, based on the DRAI technology. The Deep Rhythm Platform is designed to provide faster and more accurate ECG analysis, using AI algorithms to detect and classify 26 types of arrhythmias. The Deep Rhythm Platform is currently undergoing certification processes in the EU and the US, and it is expected to be launched soon.

- **Cloud-based platform** for autonomous ECG analysis
- It provides **faster and more accurate ECG analysis**, using AI algorithms
- It **integrates seamlessly with** various **wearable ECG monitoring devices**, such as PocketECG, Kardiobeat.ai, DMS and Bittium Faros, to provide continuous and accurate ECG data
- Capable of **generating automatically diagnostic reports**
- It enables **secure and reliable data transmission and storage**, using encryption and cloud-based solutions. Users can access their data anytime and anywhere, using any device



# ECG Analysis workflow

An appointment in a physician's office for prescribing a 24-hour Holter or long-term ECG monitoring by a physician



Patient hook-up. Start of the ECG recording



ECG Signal Recording



End of the ECG signal recording. Data are uploaded to the cloud for signal analysis.



The report is delivered to the doctor, who can then make a decision regarding the next steps



## Medicalgorithmics



Seamless and quick data transfer to the cloud



Signal analysis is performed by AI-based algorithms.



Ready-to-use PDF report available on any device with a web browser

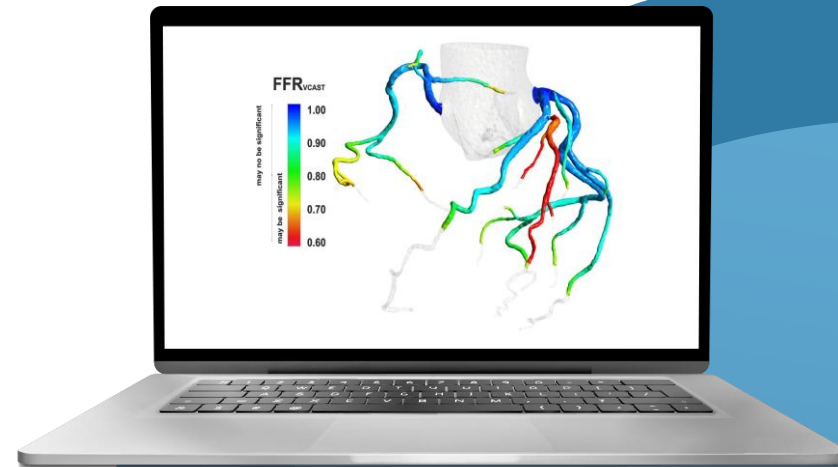


The analysis results are verified by a qualified ECG team

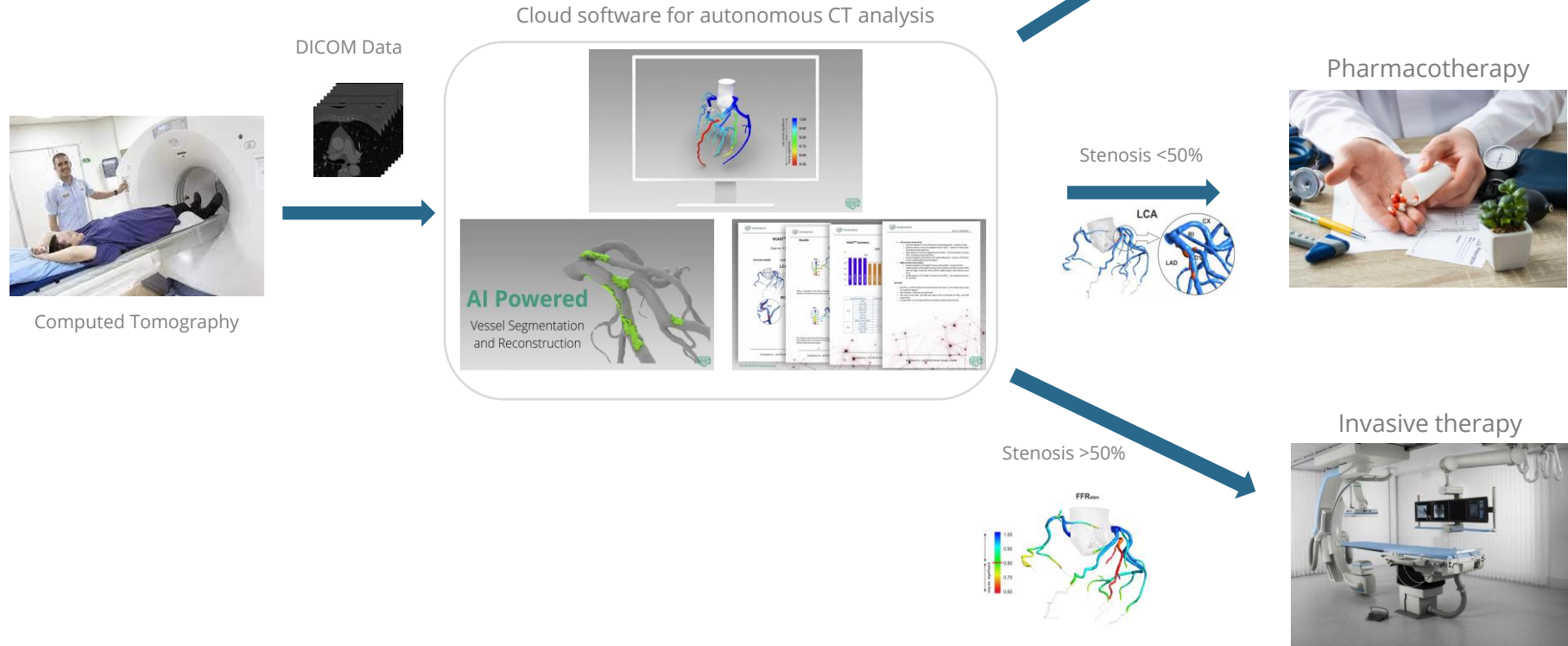
# VCAST – Autonomous CT analysis

VCAST is cloud-based software with a unique technological advantage of AI algorithms for segmentation and reconstruction of narrowed vessels. It provides personalized, color-coded 3D modelling of coronary arteries along with detailed functional diagnostic information related to blood flow. This includes calculated blood volumes, pressure, and velocity, aiming to assist the physician in both diagnosis and designing a treatment plan for coronary artery disease.

- **AI-based coronary analysis** for all uploaded computed tomography scans (3D model segmentation and vessel reconstruction using mesh models)
- **Numerical simulation** performed in AWS cloud
- Plaque location and basic **plaque classification** - soft, calcified
- The user have available **vessel parameters** like color-coded diameter and diameter in mm, **degree of coronary stenosis** and **FFR value**
- **Automatically generated reports**



# VCAST – Autonomous CT analysis







## Main directions of current research and development work



Research on the next generation of AI/ML algorithms for ECG and CT image analysis



Development of software for ECG and CT data analysis centers



Integrations with devices for long-term patient monitoring offered by the third-party companies



Development of cloud platforms for ECG and CT data analysis



Development of middleware software enabling fast integration of applications



Custom development for current customers

# Summary

05



# Summary of the strategy execution

## BUSINESS DEVELOPMENT

**Successfully validated new strategy**, new prospects in the sales pipeline at various stages.  
Goal to **secure 2 new clients per quarter in 2024**.

## NEW CONTRACTS IN THE USA

Signed **3 contracts with new IDTFs**: two featuring AI software and one offering a complete PocketECG IV system.

## OUS (outside the US)

Expecting **OUS sales expansion** to grow at a usual rate of **10 - 15% annually**.

## NEW CUSTOMERS

Targeting **high volume customers**

# MDG Value Creation: Strategic Transformation Driving Growth and Value



## 5x Share Price Growth Since June 2022

Current Price: 30 PLN (up from 6 PLN in June 2022)  
below Ipopema Valuation: 41.2 PLN

### 1. Restructuring:

- Sold US subsidiary Medi-Lynx.
- Secured Biofund as a 49.9% strategic investor in October 2022.
- Increased share price from below 6.0 PLN to 12.5 PLN.

### 2. New Strategy Formulation, 1H 2023:

- The new strategy announced June 2023  
av. share price for 1H 2023: 17.9 PLN.

### 3. Strategy Execution – proving stage:

- Onboarded new clients (3 IDTFs and Bittium).
- av. share price 31.1 PLN (Jul. 23 – Feb. 24).

# MDG Value Creation

## Achieving New Strategy Results

### Execution Phase – towards Positive Financials:

1. Scalable Business: aim to onboard at least two new clients each quarter.
2. Sales Recovery Target: Attain monthly sales of Q3'23 figures in the second half of 2024.
3. Profitability: Operating with high gross margins to achieve overall cash positivity.
4. MDG has funding secured to achieve strategic objectives until 2026



# Thank you!

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CFO, Member of Management Board

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 **MEDICALgorithmics**  
INNOVATIVE SOLUTIONS IN MEDICINE

# Appendixes

# Medicalgorithmics S.A. Group Consolidated P&Ls (extracts)

| 000 PLN   | 2016             | 2017             | 2018             | 2019             | 2020             | 2021             | 2022            | 1Q23           | 2Q23            | 3Q23            |
|---|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|----------------|-----------------|-----------------|
| <b>Sales revenue</b>                                  | <b>127 921</b>   | <b>203 354</b>   | <b>199 404</b>   | <b>173 870</b>   | <b>111 734</b>   | <b>120 563</b>   | <b>62 719</b>   | <b>11 290</b>  | <b>9 705</b>    | <b>9 566</b>    |
| Consumption of materials and energy                   | (3 328)          | (6 250)          | (9 085)          | (8 303)          | (8 542)          | (7 394)          | (12 354)        | (750)          | (2 009)         | (1 329)         |
| Employee benefits                                     | (55 267)         | (106 581)        | (110 549)        | (102 103)        | (91 144)         | (82 458)         | (17 093)        | (4 892)        | (4 153)         | (4 623)         |
| Depreciation  | (4 594)          | (12 470)         | (11 579)         | (18 717)         | (15 896)         | (17 546)         | (4 020)         | (917)          | (425)           | (701)           |
| External services                                     | (41 443)         | (30 411)         | (33 831)         | (37 648)         | (30 629)         | (33 163)         | (12 218)        | (2 774)        | (3 147)         | (3 401)         |
| Other costs   | (4 071)          | (5 337)          | (6 211)          | (7 437)          | (3 868)          | (4 247)          | (657)           | (174)          | (274)           | (222)           |
| <b>Total operating expenses</b>                       | <b>(108 703)</b> | <b>(161 049)</b> | <b>(171 255)</b> | <b>(174 208)</b> | <b>(150 079)</b> | <b>(144 808)</b> | <b>(46 342)</b> | <b>(9 507)</b> | <b>(10 008)</b> | <b>(10 276)</b> |
| <b>Profit / (loss) on operating activities</b>        | <b>46 530</b>    | <b>41 820</b>    | <b>24 724</b>    | <b>(85)</b>      | <b>(37 508)</b>  | <b>(166 711)</b> | <b>17 212</b>   | <b>1 899</b>   | <b>(552)</b>    | <b>(474)</b>    |
| <b>Net profit / (loss) from continuing operations</b> | <b>42 004</b>    | <b>33 653</b>    | <b>18 948</b>    | <b>(299)</b>     | <b>(27 676)</b>  | <b>(180 638)</b> | <b>18 088</b>   | <b>1 519</b>   | <b>(1 242)</b>  | <b>(178)</b>    |
| <b>Net profit/(loss) from discontinued operations</b> | -                | -                | -                | -                | -                | -                | <b>(48 492)</b> | -              | -               | -               |

The presented financial data comes from published financial statements, which only in their entirety provide a complete picture of the results of the Medicalgorithmics S.A. Group

Financial reports can be downloaded at: <https://www.medicalgorithmics.com/investors/financial-reports/>



# Medicalgorithmics S.A. Group Consolidated Balance Sheets (extracts)

| 000 PLN  | 31.12.2016     | 31.12.2017     | 31.12.2018     | 31.12.2019     | 31.12.2020     | 31.12.2021     | 31.12.2022     | 30.09.2023     |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Intangible assets  | 237 383        | 196 900        | 210 454        | 209 717        | 201 767        | 50 571         | 63 920         | 70 230         |
| Tangible fixed assets  | 22 112         | 17 249         | 14 685         | 31 705         | 23 535         | 26 996         | 2 003          | 1 717          |
| Other financial assets   | 18 744         | 10 910         | 200            | 200            | 200            | 97             | 20             | 20             |
| <b>Non-current assets</b>  | <b>280 325</b> | <b>228 573</b> | <b>227 170</b> | <b>246 862</b> | <b>242 663</b> | <b>77 664</b>  | <b>65 943</b>  | <b>72 822</b>  |
| Inventory  | -              | -              | -              | -              | -              | -              | 8 771          | 11 492         |
| Trade receivables  | 29 867         | 23 951         | 22 781         | 25 250         | 24 544         | 25 079         | 7 857          | 7 457          |
| Cash and cash equivalents  | 47 540         | 32 531         | 60 189         | 11 150         | 16 197         | 11 667         | 26 165         | 29 823         |
| <b>Current assets</b>  | <b>89 566</b>  | <b>60 708</b>  | <b>88 912</b>  | <b>36 400</b>  | <b>40 741</b>  | <b>36 746</b>  | <b>42 793</b>  | <b>48 772</b>  |
| <b>TOTAL ASSETS</b>  | <b>369 891</b> | <b>289 281</b> | <b>316 082</b> | <b>283 262</b> | <b>283 404</b> | <b>114 410</b> | <b>108 736</b> | <b>121 594</b> |
| Share capital  | 361            | 361            | 361            | 361            | 433            | 498            | 995            | 995            |
| Reserve capital  | 124 622        | 124 622        | 124 622        | 124 622        | 137 129        | 148 123        | 210 982        | 210 982        |
| Retained earnings  | 40 108         | 58 434         | 72 032         | 76 311         | 75 880         | (104 758)      | (135 340)      | (116 701)      |
| Foreign exchange differences                                       | 8 709          | (19 816)       | (7 151)        | (5 454)        | (6 087)        | 3 522          | 3 433          | (1 346)        |
| <b>Equity attributable to equity holders of the parent company</b> | <b>176 970</b> | <b>168 913</b> | <b>189 864</b> | <b>195 840</b> | <b>207 355</b> | <b>47 385</b>  | <b>80 070</b>  | <b>93 930</b>  |
| <b>Non-controlling interests</b>                                   | <b>37 976</b>  | <b>34 820</b>  | <b>40 898</b>  | <b>28 882</b>  | <b>10</b>      | <b>9</b>       | <b>9</b>       | <b>9</b>       |
| Provisions   | 414            | 1 170          | 1 790          | 2 023          | 2 973          | 105            | 191            | 182            |
| Deferred income tax provision                                      | 3 659          | 2 250          | 3 306          | 3 343          | 5 331          | 4 378          | 8 293          | 8 695          |
| Credits and loans  | -              | -              | 216            | 9 845          | 12 128         | 8 123          | -              | -              |
| Other financial liabilities  | 76 961         | 63 794         | 7 479          | 14 394         | 17 182         | 10 784         | 4 244          | 2 280          |
| Accruals   | 629            | 315            | 386            | 1 026          | 1 279          | 3 227          | 4 178          | 6 068          |
| <b>Long-term liabilities</b>                                       | <b>81 663</b>  | <b>67 649</b>  | <b>13 257</b>  | <b>30 631</b>  | <b>38 893</b>  | <b>26 761</b>  | <b>17 053</b>  | <b>17 372</b>  |
| Credits and loans  | 69             | 873            | 111            | 3 057          | 2 928          | 1 519          | 9              | -              |
| Provisions   | -              | -              | -              | -              | -              | 3 200          | 641            | 2 484          |
| Other financial liabilities  | 10 511         | 7 887          | 58 399         | 13 015         | 7 144          | 8 008          | 5 006          | 3 942          |
| Trade and other liabilities  | 61 752         | 7 522          | 10 717         | 9 444          | 13 588         | 18 416         | 5 788          | 3 225          |
| Accruals   | 509            | 1 306          | 2 572          | 2 339          | 13 446         | 8 999          | 35             | 466            |
| <b>Current liabilities</b>   | <b>73 282</b>  | <b>17 899</b>  | <b>72 063</b>  | <b>27 909</b>  | <b>37 146</b>  | <b>40 255</b>  | <b>11 604</b>  | <b>10 283</b>  |
| <b>Total liabilities</b>   | <b>154 945</b> | <b>85 548</b>  | <b>85 320</b>  | <b>58 540</b>  | <b>76 039</b>  | <b>67 016</b>  | <b>28 657</b>  | <b>27 655</b>  |
| <b>TOTAL LIABILITIES AND EQUITY</b>                                | <b>369 891</b> | <b>289 281</b> | <b>316 082</b> | <b>283 262</b> | <b>283 404</b> | <b>114 410</b> | <b>108 736</b> | <b>121 594</b> |

The presented financial data comes from published financial statements, which only in their entirety provide a complete picture of the results of the Medicalgorithmics S.A.

Group Financial reports can be downloaded at: <https://www.medicalgorithmics.com/investors/financial-reports/>

# Medicalgorithmics S.A. Group Consolidated Cash Flows (extracts)

| 000 PLN   | 2016            | 2017            | 2018            | 2019            | 2020            | 2021             | 2022            | 1-3Q23         |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|----------------|
| <b>Cash flows from operating activities</b>               |                 |                 |                 |                 |                 |                  |                 |                |
| <b>Net profit (loss)</b>                                  | <b>42 004</b>   | <b>33 653</b>   | <b>18 948</b>   | <b>(299)</b>    | <b>(27 676)</b> | <b>(180 638)</b> | <b>(30 404)</b> | <b>98</b>      |
| Depreciation of property, plant and equipment             | 2 932           | 5 481           | 4 969           | 11 061          | 8 157           | 10 396           | 1 482           | 1 009          |
| Depreciation of intangible assets                         | 1 662           | 6 989           | 6 610           | 7 656           | 7 739           | 7 137            | 2 741           | 1 033          |
| Income tax  | 3 912           | (594)           | 3 625           | (2 076)         | (12 208)        | 17 343           | 1 804           | 1 192          |
| Change in inventory                                       | -               | -               | -               | -               | -               | -                | (1 633)         | (2 721)        |
| Change in trade and other receivables                     | (16 033)        | (5 725)         | 633             | (1 664)         | 6 104           | (2 889)          | (36 290)        | (1 246)        |
| Change in prepayments and accruals                        | (1 008)         | 483             | 952             | (64)            | 11 108          | (2 499)          | 11              | 1 174          |
| Change in trade and other liabilities                     | (1 171)         | (14 265)        | 3 088           | (1 288)         | 2 300           | 4 972            | (51)            | (2 563)        |
|   | <b>35 477</b>   | <b>28 611</b>   | <b>44 232</b>   | <b>13 499</b>   | <b>(3 956)</b>  | <b>(6 479)</b>   | <b>6 331</b>    | <b>850</b>     |
| <b>Cash flows from investment activities</b>              |                 |                 |                 |                 |                 |                  |                 |                |
| Proceeds from the sale of investments                     | 19 520          | 15 885          | 8 661           | -               | -               | 103              | 19 957          | 13 282         |
| (Purchase)/sale of intangible assets                      | (3 108)         | (35 652)        | (5 050)         | (4 923)         | (4 590)         | (5 969)          | (12 374)        | (6 950)        |
| (Acquisition)/sale of other investments                   | -               | (80)            | 346             | 5 952           | -               | -                | -               | -              |
| Adjustment of cash on disposal of investments             | -               | -               | -               | -               | -               | -                | (9 395)         | -              |
|   | <b>(80 702)</b> | <b>(22 026)</b> | <b>2 407</b>    | <b>(2 793)</b>  | <b>(5 005)</b>  | <b>(15 776)</b>  | <b>(1 812)</b>  | <b>5 981</b>   |
| <b>Cash flows from financial activities</b>               |                 |                 |                 |                 |                 |                  |                 |                |
| Inflows from credits and loans                            | -               | 804             | -               | 19 000          | 2 807           | (1 400)          | -               | -              |
| Inflows from the issue of shares                          | 32 186          | -               | -               | -               | 12 578          | 11 447           | 13 870          | -              |
| Proceeds from grants received                             | -               | -               | -               | -               | 16 533          | 15 087           | -               | -              |
| Repayment of loans with interest                          | -               | -               | -               | (6 661)         | (12 852)        | (136)            | (1 447)         | -              |
| Dividend payment  | (6 392)         | (11 565)        | (5 121)         | -               | -               | -                | -               | -              |
| Repayment of financial liabilities                        | -               | (8 080)         | (8 069)         | (8 113)         | -               | (2 040)          | (1 651)         | (2 849)        |
| Repayment of financial liabilities due to financial lease | -               | -               | -               | (5 290)         | (5 310)         | (5 233)          | -               | (825)          |
|   | <b>72 803</b>   | <b>(21 594)</b> | <b>(18 981)</b> | <b>(59 745)</b> | <b>14 008</b>   | <b>17 725</b>    | <b>9 979</b>    | <b>(3 173)</b> |
| <b>Total net cash flow</b>                                | <b>27 578</b>   | <b>(15 009)</b> | <b>27 658</b>   | <b>(49 039)</b> | <b>5 047</b>    | <b>(4 530)</b>   | <b>14 498</b>   | <b>3 658</b>   |
| Cash opening balance                                      | 19 962          | 47 540          | 32 531          | 60 189          | 11 150          | 16 197           | 11 667          | 26 165         |
| <b>Closing balance of cash</b>                            | <b>47 540</b>   | <b>32 531</b>   | <b>60 189</b>   | <b>11 150</b>   | <b>16 197</b>   | <b>11 667</b>    | <b>26 165</b>   | <b>29 823</b>  |

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# MDG Group structure

100%  
of shares

100%  
of shares

100%  
of shares

97%  
of shares

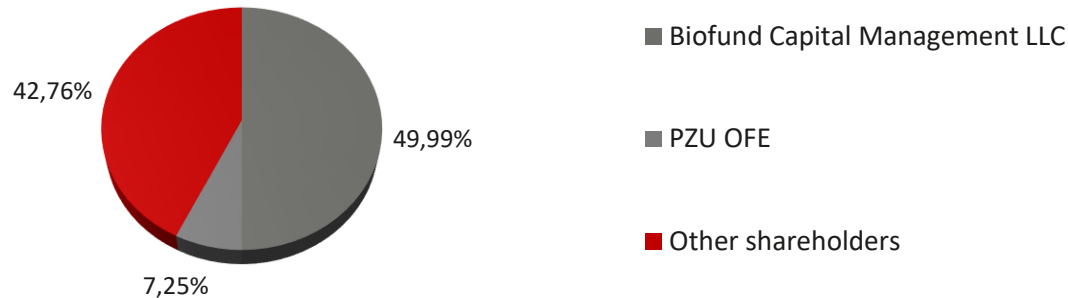


**MEDICALgorithmics**  
US Holding  
Corporation



**MEDICALgorithmics**  
India Private  
Limited

## MDG shareholders structure, ownership and voting

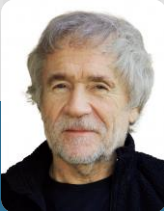


# Kardiolytics and Biofund

BioFund's mission is to utilize cutting-edge artificial intelligence and advanced technologies to accelerate progress in medicine, provide advanced medical procedures to those who currently lack access to sophisticated care, and thus make the world a better place.

Kardiolytics Inc. is an artificial intelligence company based in Chicago specializing in cardiology. The company was founded in 2018 by Dr. Paul Lewicki, a pioneer in the field of Data Mining and Big Data Learning (founder of StatSoft and STATISTICA), and Dr. Kris Siemionow, a surgeon (founder of AI-based medtech companies HoloSurgical and Inteneural, both acquired). The company comprises a team of physicians, researchers, and AI software engineers. Its main headquarters and research and development center are located in the USA (Chicago), with two additional research and development centers in Poland (Poznań and Zabrze).

Our goal is to make advanced and highly accurate heart diagnostics affordable and widely accessible, even in parts of the world that currently have limited access to advanced medical diagnostics. The technology developed by Kardiolytics enables physicians to quickly analyze cardiac and vascular medical imaging data, allowing for effective treatment planning.



prof. dr hab. Paweł Lewicki



- He was a professor of psychology at UT
- Founder and CEO of StatSoft (acquired by Dell in 2014).
- A pioneer in Big Data
- An entrepreneur and CEO of a large international company (StatSoft had 30 foreign offices in major markets and over 1 million B2B users from various industries)
- Former director of a NASDAQ technology company.
- H-index of 22
- >8000 citations



dr n. med. Krzysztof Siemionow



- He was the former head of spine surgery and associate professor of orthopedic and neurosurgery at the University of Illinois
- Co-founder of HoloSurgical (AI in neurosurgery).
- Co-founder of Inteneural Networks (Brain MRI analysis); acquired
- Former medical director of a NASDAQ medtech company.
- Author of over 100 scientific publications
- Holder of over 50 patents
- H-index of 18

